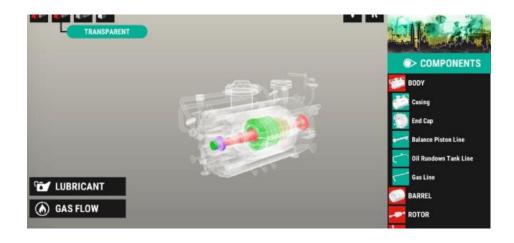


AR Content Development for Virtual Instructor Lead Training





About the Project:







UTP Roles:

- 1. Conduct pre-production activities
- 2. Conduct production of AR development activities
- 3. Conduct post-production activities
- 4. Packaging the end-product with user manual
- 5. Application of IP
- 6. Train the trainers on How to Use the product

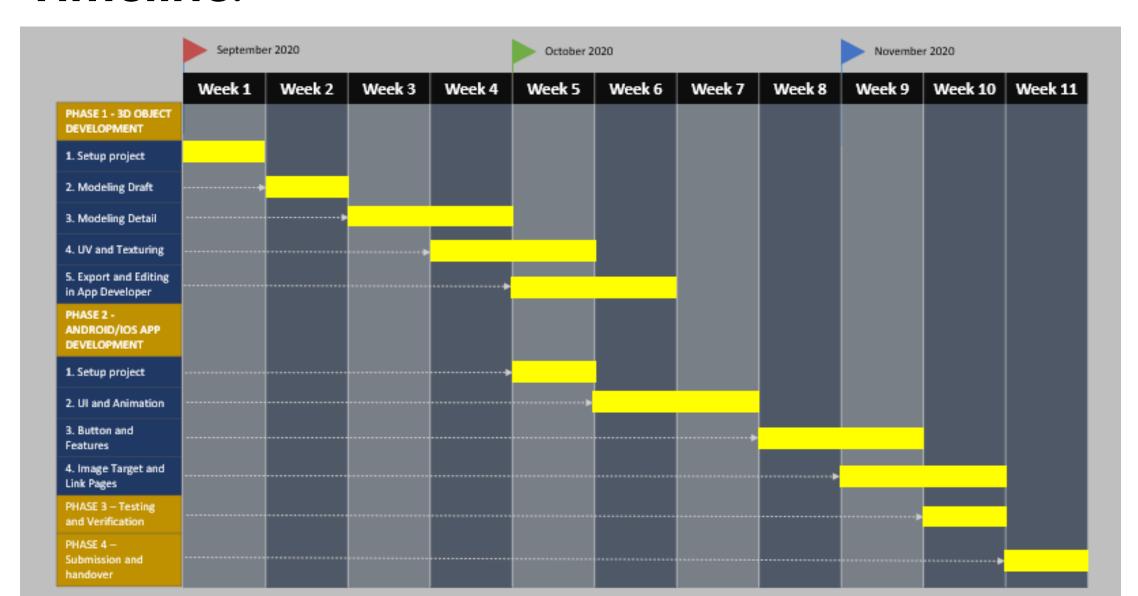


INSTEP Roles:

- 1. Prepare User Requirement Specification (URS) & System Requirement Specification (SRS)
- 2. Participate in user testing
- 3. Sign-off User Acceptance Test (UAT)
- 4. Sell the product to users on behalf of UTP
- 5. Train users



Timeline:



Business Model – UTP TTO

- UTP to license the product to INSTEP
- INSTEP have the rights to sell the products to users (i.e. subscription)
- UTP maintains the IP rights
- Royalties
- For revenue generation for future projects

- INSTEP can use the product for demonstration
- The demo product will have UTP logo and advertisement
- INSTEP has the rights to demonstrate/promote/ to prospective clients
- In the future, we take it as a consultancy project for other machines

Exclusion: This agreement does not cover:

- Amendment of Centrifugal Pump and extra features (not stated in storyboard, URS & SRS)
- Editing after submission after User Acceptance Test (UAT) handover
- This product is for product demonstration only (within xx days).
- Full features of the product is at an extra cost.
- Train the trainers on How to Develop the Product will be at additional cost.

Thank You

Others

- Product Handover + User manual
- PETRONAS Values
- Visit to UTP: For Virtalis demonstration for VILT2.0 with interaction, effect and sound